

Revocable (“Living”) Trusts

Document last updated 3/20/2012.

What is a revocable trust?

A trust exists when one person (often called the grantor or settlor) gives property to another person (called the trustee) to hold and manage for one or more other persons (called the beneficiaries). Under the Ohio Trust Code, a revocable trust (sometimes also known as a “living trust”) is a trust that the grantor can amend (change) or revoke (cancel) during his or her lifetime. Through the terms of the revocable trust, the grantor keeps all the benefits of any property placed into it for the rest of his or her life. The grantor also can be the trustee. The grantor’s spouse or a trust company also often serves as trustee. A revocable trust can be funded with any property such as checking accounts, savings accounts, brokerage accounts, stocks and bonds, a home and other real estate. Some revocable trusts may not be funded initially, but rather at a later time or at the grantor’s death. An attorney can help advise when a trust should be funded and with what property. The terms of a trust are described in writing in a document often called the declaration of trust or trust agreement. This document is signed by both the grantor and the trustee.

Why should I consider incorporating a revocable trust into my estate plan?

You may wish to create a revocable trust to accomplish one or more purposes. First, you may wish to fund a revocable trust in order to avoid probate. If you, acting as a grantor, re-title your property in the name of the trustee of a revocable trust, that property generally is not subject to the jurisdiction of the probate court after you die. Second, a trust can provide estate management for your family after your death. Finally, you may wish to create a trust to reduce or defer estate taxes. Before adopting a revocable trust, you should consult with an attorney.

What is probate?

When an Ohio resident dies owning probate property, a legal proceeding is begun (1) to determine the last valid will of the decedent, if any; (2) to determine the nature, extent and value of the decedent’s assets that are subject to probate; (3) to establish the valid debts of the decedent; and (4) to establish the method of distribution of the assets to the heirs or beneficiaries of the decedent after payment of applicable debts, taxes and expenses. This proceeding is known as probate. A more detailed explanation of the probate process is available in the publication, “What you should know about . . . Probate,” published by the Ohio State Bar Association.

Is use of a revocable trust the only way I can avoid probate?

No. There are several other ways to avoid probate. For example, if you own assets jointly with one

or more others who have rights of survivorship, those assets will pass by law to the survivor(s) when you die, and not be subject to probate. However, you should be careful before creating a joint account, because the joint tenant will have rights in the joint property as soon as you create the account. Payable-on-death (POD) bank accounts and certain assets that are payable to designated beneficiaries such as proceeds from life insurance policies or pension benefits will avoid probate. Transfer-on-death (TOD) designations for real estate, securities and motor vehicles also avoid probate. You should consult with an attorney before structuring your property to avoid probate, because each method of avoiding probate described above has advantages and disadvantages.

Will I save estate taxes with a revocable trust, compared with a will?

Estate taxes are not based on the way in which assets are passed to beneficiaries at the owner's death. Rather, they are based upon the value of the assets you own, control or benefit from, and to whom the assets pass. Generally, avoiding probate does not decrease the estate taxes that must be paid. Depending upon the terms of your will, revocable trust, or probate-avoidance techniques, estate taxes may be increased, decreased or deferred. You may save substantial tax dollars for your family's benefit by obtaining professional advice regarding various options available to you.

Will having a revocable trust avoid challenges by my beneficiaries or heirs?

Disgruntled heirs or beneficiaries can challenge the validity of a revocable trust on the same legal grounds as those available for challenging a will. It may be alleged that a revocable trust is invalid because the grantor was incompetent at the time of establishing the trust or was unduly influenced by another person to establish the trust in a particular manner. Although the period for challenging the validity of a will can be limited to three months, a longer period (usually two years) is allowed for challenging the validity of a revocable trust. The cost of defending the validity of a will, where the executor acts in good faith, is payable from the probate estate. Similarly, the cost of defending the validity of a trust would be paid from the trust assets.

What are the advantages of a revocable trust compared to probate?

There are a few characteristics of administration of a revocable trust that a person may find desirable.

Privacy. The terms of a revocable trust are contained in a private document, while the terms of a will, including the names of the beneficiaries, become a matter of public record once the will has been filed with the probate court. In addition, other information filed with the court during the probate process, such as the inventory of assets and the written account of all receipts and disbursements of the estate, also become matters of public record. The administration of a revocable trust generally is not made public.

Control. The absence of any requirements to file a will or any other reports with a court increases the independence and control of the trustee, relative to an executor.

Lower costs. Some publications make extravagant claims about the extent of the costs of the probate process. The typical components of cost in the probate process are:

- Court costs;
- Appraisal fees;
- Executors' commissions; and

- Attorney fees.

While court costs will vary with the activity in the estate, they often average \$200-\$250. A revocable trust would not bear these costs.

Appraisal fees typically will be incurred to determine the value of real estate for estate tax purposes. Appraisal fees may also be incurred for property such as artwork, jewelry, collections, and interests in private companies. A revocable trust also will incur these appraisal costs. In Ohio, if the gross estate of a decedent who died in 2012 exceeds \$338,333, the estate or trust must file an estate tax return. In order to accurately complete the estate tax returns, it will be necessary to appraise the value of the estate's assets. Ohio's estate tax has been repealed for decedents dying on or after January 1, 2013. Appraisals also can establish the basis of estate property for federal income tax purposes.

Executors' commissions are set by state law and are based, generally, on a percentage of the value of the assets of the estate. At present, the commission varies between one and four percent of the value of the assets (combined with the income on those assets) depending on the nature, amount and title of the assets at death. However, spouses and other family members often act as executors and often waive any commissions. A trustee of a revocable trust also is entitled to payment for services, but the law does not set the amount of such payment. A trustee is entitled to a "reasonable" fee appropriate to the circumstances. Again, spouses and other family members who act as trustees often waive the trustee's fees.

An executor may hire an attorney to assist in the administration of a probate estate. Similarly, a trustee may hire an attorney to assist in the administration of a revocable trust following the death of the grantor. The terms of the revocable trust typically do not require the preparation of an inventory or the preparation of accounts. Therefore, the attorney fees are often lower for services to the trustee because the attorney does not need to spend time preparing probate filings. However, the cost of attorney advice and services with regard to income tax and estate tax issues is likely to be similar regardless of whether the advice is provided to the executor of the estate or to the trustee.

Speed of transfer. A trustee may begin making distributions of assets to beneficiaries moments after the death of the grantor. An executor may not distribute assets until after he or she is appointed by the probate court after the will is admitted to probate. Appointment generally occurs within one to two weeks after death. Once appointed, the executor is legally empowered to distribute all the probate assets to the beneficiaries. However, usually it is not prudent for either a trustee or an executor to immediately distribute assets.

An executor may be personally liable for the claims of creditors left unpaid by the estate as well as any unpaid federal and Ohio estate taxes. Consequently, the executor generally will not make final distribution to the beneficiaries until the executor is satisfied that all valid claims have been paid and all estate taxes have been finally determined and paid. The trustee of a revocable trust also may be held personally liable for unpaid estate taxes and, in some circumstances, unpaid creditors.

Avoidance of multiple probate proceedings. If homes or other real property are owned in a number of different states, a revocable trust may be especially useful for avoiding separate probate

proceedings in two or more states.

What are the disadvantages of a revocable trust compared to probate?

Lifetime effort. Implementing a revocable trust is often more time consuming than establishing a will. The mere signing of a revocable trust agreement will not effectively avoid probate. The Grantor's assets must be re-titled or otherwise validly transferred to the trustee of the revocable trust during the grantor's lifetime in order to avoid probate. Any assets acquired AFTER the revocable trust is created also must be titled in the name of the trustee in order to avoid probate.

Lifetime costs. While a revocable trust may have cost advantages relative to probate following death, a will generally has cost advantages relative to a revocable trust during an individual's lifetime. The costs associated with creating a revocable trust generally are higher than the costs of creating a will. The execution of a revocable trust does not replace the need for a will. A will generally names an executor to administer assets that were not transferred to the trust during the grantor's lifetime. Further, the will is the appropriate document to name guardians for minor children. If the trustee is not the grantor or a member of the grantor's family, periodic trustee fees usually will be incurred if the revocable trust is funded.

Absence of court review. Generally, the administration of a revocable trust will not be supervised by any probate court except in very unusual circumstances. While this avoids the preparation of documents and expense imposed by the probate process, persons creating a revocable trust should consider that the trustee they appoint will not be subject to oversight by a judge for the honest and accurate distribution of assets unless a beneficiary files a lawsuit. Accordingly, an individual should have a high degree of confidence in the person whom he or she names as trustee.

Taxation disadvantages. The Internal Revenue Code has some provisions that are more beneficial to estates than to trusts, but revocable trusts can elect to be taxed like an estate for a limited period to eliminate these tax differences.

Will a revocable trust help me while I am living?

A revocable trust may provide a structure for the management of a person's assets. This structure could be particularly useful if the trustee has investment expertise or the trustee retains investment counsel. The asset management function of a revocable trust can become particularly important if the grantor becomes incompetent or is otherwise incapable of handling financial affairs. If a revocable trust is in place, it may not be necessary to have the court appoint a guardian for the grantor's estate. Even if this becomes necessary, the trustee of the revocable trust, rather than the court-appointed guardian, would continue to have authority over property owned by the trust. One way to help reduce the need for a court-appointed guardian is for the grantor to have a durable financial power of attorney. Through such a document, an individual (called the principal) gives another individual (the attorney-in-fact or agent) the power to manage his or her assets. For more information about financial powers of attorney, see the Ohio State Bar Association's publication, "What you should know about ... Financial Powers of Attorney."

Will my revocable trust save income taxes while I'm alive?

No. For all income tax purposes, you, as the grantor of the revocable trust, will have to pay taxes on

the income earned by the assets transferred to the revocable trust. In most cases, the trustee of a revocable trust uses the grantor's Social Security number for income tax reporting and does not obtain a separate tax identification number. Generally, the trustee of a revocable trust does not file annual income tax returns during the grantor's lifetime.

Will a revocable trust protect my assets against creditors?

Creditors are entitled to reach the assets of a revocable trust during the grantor's lifetime. Creditors generally may reach the assets of any trust to the extent that the grantor can enforce his or her own rights to trust assets. Upon the death of the grantor, it is uncertain under Ohio law whether creditors of the grantor may enforce claims against a revocable trust. A surviving spouse may not have elective share (forced inheritance) rights against a revocable trust as would be available against probate assets.

Can I preserve assets in a revocable trust and still qualify for Medicaid?

No. The assets in a revocable trust are countable resources for purposes of Medicaid qualification. The assets in the revocable trust are treated just the same as if they were owned by the grantor.

If I decide a revocable trust may be right for me, how should I set one up?

If you believe that a revocable trust may be right for you or if you are not sure if a revocable trust is right for you, consult with an attorney who is knowledgeable in probate, estate planning and taxation. After gaining information about you, your family, and your assets, and listening to your goals, your attorney will be able to discuss with you the best ways of achieving your goals and help you decide whether a revocable trust is best for you. To achieve the best results, the drafting of a trust agreement requires professional judgment.

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LawFacts Pamphlet Series
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PO Box 16562
Columbus, OH 43216-6562
(800) 282-6556 or (614) 487-2050
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Funding from the Ohio State Bar Foundation.

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